
May 4, 2022
Alumni Memorial Union

8:30 A.M.

Andrew H. ...
 ... (C E), Marquette University
B. ...
 ... SPACECO, Inc.
 ... Marquette University

8:40 A.M.

Spencer Burton // H ...
 ... Stablewood Properties; C -F ...
 AdventuresinCRE.com

9:10 A.M.

Tom Zale // ...
 ... Northwestern Mutual

9:40 A.M.

The Measure and Real Estate: A Quick Peek What's Next and What's to Watch
 Andy Hunt, Marquette University

9:50 A.M.

Annie McDonough // ...
 ... Marquette Commercial Real Estate Club
 | 2022 ...
 | 2023 ...
 | ...

9:55 A.M.

...

10:10 A.M.

Matthew Heese ...
 ...
 • Adam Arndt // ... Catalyst Construction
 • Mark Bell // ... Harbor Bay Real Estate Advisors
 • Ann Pieper Eisenbrown // F ... /CE, Pieper Properties
 • Jason Korb // A ... Korb + Associates Architects
 • Andy Hunt // ... Marquette University - ...

11:05 A.M.

The Tale of the SAGE: The Tale of the Sage
 ...
 • Lyle Landowski // ... Colliers Wisconsin
 • Jim McDonald // ... Ryan Companies
 • James Phelps // ... JCP Construction
 • Lafayette Crump // C ... City of Milwaukee - ...

12:00 P.M.

C ...

Spencer Burton

Spencer Burton is currently Head of Investments and member of the founding team at Stablewood Properties, a data-infused Institutional Real Estate Investor that combines the best of traditional real estate investment with proprietary data analytics and machine learning.

Spencer is currently a partner and principal. Over his career, Spencer has helped close \$4.5 billion and underwrite \$30 billion of commercial real estate at some of the largest commercial real estate firms in the country, including acquisitions, debt production, and most recently as Director of Real Estate for a \$60 billion institutional real estate investor.



Spencer is also the co-creator of AdventuresinCRE.com, the industry's go-to place for commercial real estate news and analysis. He holds a Bachelor's in International Affairs with an emphasis in economics from Florida State University and a Master's in Real Estate Finance from the University of Wisconsin.

Ann Pieper Eisenbrown

Ann Pieper Eisenbrown is founder and CEO of Pieper Properties, an award-winning developer of sustainable urban properties. She holds a Master's in Real Estate Finance from the University of Wisconsin and a Bachelor's in Economics (with a minor in Art History) from Vanderbilt. Ann serves on the Historic Preservation Commission of the City of Milwaukee. She has been a "40 Under 40" honoree as well as a member of the Wisconsin Board of Realtors.



Mark Bell

@Te^~=:!5X_~bžYbhaWXW; TeUbe~5TI `EXT_8fgTgX~4W VbēZTaW[V~Wk-
i XēX~eXT_XfgTgX~UTV^ZēbhaWcēbi WXf~cēbhaW_XTWēf[c fēXaZg~`

Jason Korb

4f~CeaVcT_4eV[vXVgTaWbj aXe~bY>bdJ1 ~4ffbVTgXfZ=Tfba~>bdJ~V~ a licensed architect in 22 states with 20 years of experience. He brings a broad understanding of the design and construction industry, largely in the service of mission-based clients. He has been involved with numerous award-winning education, commercial, mixed-use, and student housing facilities. At the forefront of architectural and technical TW TaVXfZ=Tfba Wèi Xf~aabi Tgba ~a ~g X~@ Vj Th^XX TeXT~g~ d hZ[~g X~ XI Xf~bY[V~V_Xagf!~CèXWb~ ~aTagl~Zg XfX~cèb]XVg~VbafVg~bY~ h.g~zY~ - ily, mixed-use and educational buildings. In addition, he specializes in [VgpeV~Xabi Tgba!; V~ è ,f~aXkgf~gXcf~g] TèV~aabi Tgba TaWfhf-ainability incorporate the use of mass timber to be the primary structural element.



; Ti VaZ~g b~gT~g~ UXècèb]XVg~haWXej TI ŽbaX~UXVaZ T~fXi Xazf~g~d ~bY VX~Uh~WVaZ TaWg X~b~g XeUXVaZ T %\$zf~g~d Uh~WVaZ ~^abj a Tf~4fVXagf~>bdJ TaW4ffbVTgXf~V~V[T_XaZ~aZ~g X~Vba~be~ ~g ~g~fgX~TaW concrete structures that dominate the industry, with the use of engineered mass-timber products such Tf~Vèbffz~T~ ~aTgXWg~ UXèf~b~?GfITaWaT~z~T~ ~aTgXWg~ UXèf~A~?GfI~G[X~ è ~V~UXZ~aa~aZ~g~p~UèaZ~ ~ Tff timber to the map by designing the tallest timber structure in the United States.

Adam Arndt

4WT~ ~4èaWgUXVT~ XT~CTèaXe~j Vg ~6TgT~I~fg~a~%#\$, ŽTaW[X~j~b~aXWg~ X~ è ~a~%#\$\$Tf~7~èXVgèbY~CèXVbafg~hVgba~FXèi~WXf!~Cèbèg~6TgT~I~fg~ [X~j~Tf~T~FXa~be~8fg~ Tgèj Vg ~6: ~FV[~Wg~aV~ŽTaWj~ba~8fg~ TgèbY the Year from Wisconsin Builder Magazine in 2010. Adam has helped ~XTW~bhe~ Tff~g~ UXècèb]XVg~g~p~Wg~X~Z~aV~hWVaZ~G~ UXè?bYg~TaW G[X~4fVXagf~Ubg~ ~a~@~Vj Th^XX~fl~4f~g~ X~bi~XeT~_cèb]XVg~XTW~Kè~4WT~ ~ UèaZf~T~ha~dhX~haWXèf~g~TaWaZ~bYg~ X~bj~ aXèf~cèbèg~Xf~Yèg~ X~cèb]XVg~ TaWg~ X~èXfcbaf~U~Vg~Xf~bYg~ X~Vbafg~hVgba~ TaTZ~Xè~J~ be~^aZ~j Vg ~ owners to understand their mission, wants, and constraints, he helps aWha~dhX~fb~hg~baf~g~g~ X~cèb~U~X~ f~g~Tg~ Tal~ ~Vf~baž~Wèi~Xa~Vb~ - panies face. Adam is an active board member with Arts @ Large and Fg~G[~b~ Tf~@~bèX~; V[FV[bb~Žf~Xèi~Xf~Tf~T~6bafg~hVgba~@~Xagè~Yèg~ X~@~Vj Th^XX~FV[bb~_bY8aZ~aXXèaZ~Ž

Lyle Landowski

?I_X?TaWbj f^V~øfcbafU_X^beVèi^aZ`g X`Vh_ghèXžfgTgXZ V`XTWkèf[c` and ultimately growth of Colliers | Wisconsin and related companies. Lyle, along with the entire Colliers | Wisconsin leadership team, has created a Wè Xef\ XWTaW`agXZèTgXWY` \l`bYVb` cTaXf`g TgfXè Xf`ç`fhccbèg`g X` 6b_Xef` Te^Xg`XTWàZ`Uè^XèTZXTaWcèbcXèg` TaTZX` Xagc`I`g`bè`f!

Most of his career has been spent in the commercial real estate industry Tf`Ta`bY`VX`Uè^Xè?I_X[Tf`j` be^XWj` g` fb` X`bYg` X`JèXfg`JaW`bèf`TaW corporations in the region, helping advise on strategy and servicing their èT`XfgT`g`aXXWf`G[V`Xkc`XèXaVX[Tf`Z`V`Xa`[\` `afV[g`a`g` X`a`Whfg` TaW i`T`h`TU`X`c`Xèfc`XVg`i` X`ba`[bj` ç`U`h`W`T` Te^Xg`XTWàZ`Uè^XèTZXTaWcèbc-Xèg` TaTZX` Xagc`I`g`bè` Žc`Tèg`Vh`Tej`Ul`Xi`XèTZ`aZ`g`V[ab`b`ZI`Ž` Te^Xg`aZ`ŽèFXTe[TaW`Ta`I`g`Vf!

Additionally, Lyle has a great passion for people and a desire to serve. He views it as his role to help each person discover and build their abilities and to help the company discover its purpose, both internally as an or-Z`Ta`m`g`ba`Ta`W`X`k`g`èa`T`I` `a`g` X`@`Vj` Th`^X`V`b` ` `ha`g`!`?I_X[Tf`T`5TV[X`bèf`a`5hf`a`Xff`4W` `a`f`g`è`g`ba`Ž` `abè` `a`?XTWkèf[c`F`g`W`X`f`Ž`Y`b` `F`g`A`bèJ`X`èg`6b`_X`Z`X`a`7`X`C`X`è`Ž` ž; X`V`W`k`f`V`a`T`g`X`W`U`I` `U`b`g` `66`è` Ta`W`F`è`E`!`

Jim McDonald

=\` `@`V7`ba`T`_`W`_`X`T`W`f`g`è`T`g`X`Z`W`i` V`b`a`Ta`W`c`è`b`i` W`X`f`b`i` X`è`T`_`W`è`X`V`g`b`a``Y`b`è`g` X` Ryan Companies' development, design, construction, real estate manage-` X`ag`Ta`W`V`T`c`g`T` Te^Xg`g`XT` f`g`T`g` T`^X`h`c`g`X` èT`g`?T`^X`f`EXZ`b`a!; X` has been with Ryan Companies for more than two decades—migrating from construction and development — and has played an integral lead-X`è`f[c`è`b`X`a`[V[ž`c`è`b`_X`è`Z`b`a`T`_`c`è`b`]X`V`g`T`V`è`b`f`f`T`_`f`X`V`ç`è`f`Ž`a`V`h`W`a`Z` [XT`g`V`T`è`Ž`a`V`h`f`g`è`V`Ž`b`Y`V`X`Ž` h`g`V` \l`Ta`W` `k`X`W`h`f`X`!

James Phelps

James Phelps is a senior advisor and business development team and provides senior oversight for the commercial real estate negotiations.



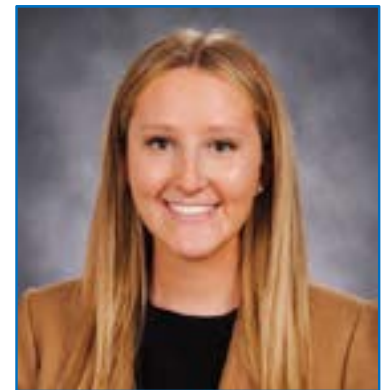
A graduate of Marquette University's ACRE (Commercial Real Estate 2005) and complex commercial structures, ranging from \$100,000 to \$350 million. He is a member of the Fiserv Forum.

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Annie McDonough

Annie McDonough is the 2022 president of the Marquette Commercial Real Estate Club and served as Vice President of the club in 2021. Annie is also a member of the inaugural class of the Real Estate Asset Program a special series of classes where they learn to invest a \$2 million equity pledge fund in actual real estate deals.



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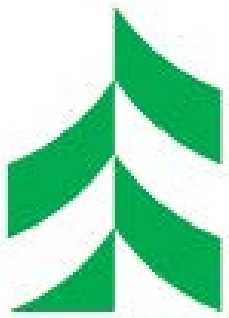
Lafayette Crump

?TYTI XggX?!~6ch` cZ=7Zf~g X~6g bY@Vj Th^XX~6b` ` VfbaxebY6g ~7X-
velopment.

5baa~TaWeTfXW@a~Vj Th^XXZ?TYTI XggX~ bfgəXVXagI fXd XWTF~7Xchg ~
6[XYbYFgTYTaW6[XY7Y Xef~gZl XaWbe~TaW8aZTZX` XagB Y VxeYbe~g X`
@Vj Th^XX~%#%#; bfg6b` ` gX~bYg X~7X` bVeTgVA TgbaT_6bai XagbaZ
where he ensured community involvement, the inclusion of local and diverse
businesses, and corpora1.9se



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